Junior Sales/Account Manager (f/m/d)

SEC Consult (www.sec-consult.com) is one of the leading consultancies for cyber and application security. Meanwhile, we operate branches in Europe, Asia and North America. SEC Consult is a specialist for external and internal security assessments, penetration testing, the development of security information management processes and certification processes (ISO 27001), cyber defense, secure software development and sustainable improvement of security levels.

**Job description...**

- Support of the sales director in the further expansion of existing markets and customers
- Acquisition of new customers
- Customer support of existing customers (with a focus on the respective region)
- Expansion of close and long-term customer relationships

**What skills you should possess**

- A people person
- Passion for sales and first sales experience
- Very good spoken and written German and English skills
- Dynamic and positive personality
- Innovative and determined
- Good communication skills
- Particularly practical and solution-oriented way of working
- Traveling
- Commercial or technical training
- Personal network in the IT area is an advantage

**What we offer you**

- Working in a successful, international and innovative security company
- Very varied and expandable area of responsibility
- Particularly good working atmosphere
- Very good development opportunities
- Exciting thematic area
- Company cell phone, company laptop, employee events and much more

**Beginning of employment**
any time

**Working Hours**
40hrs/week

**Competence**
Sales

**Job Location**
Berlin, Munich, Germany

**Application**
Your contact: Christine Teichert, BA. For further questions please get in touch at +49 (30) 398 20 2700.

Apply now