Sales/Account Manager (f/m/d)

SEC Consult (www.sec-consult.com) is one of the leading consultancies for cyber and application security. Meanwhile, we operate branches in Europe, Asia and North America. SEC Consult is a specialist for external and internal security assessments, penetration testing, the development of security information management processes and certification processes (ISO 27001), cyber defense, secure software development and sustainable improvement of security levels.

Job description

- Independent support of the sales director in the further expansion of existing markets and customers
- New customer acquisition or existing customer support
- Expansion of close and long-term customer relationships

What skills you should possess

- Enjoy working with people
- Passion for sales
- Very good spoken and written German and English skills
- Knowledge of French is an advantage
- Dynamic and positive personality
- Innovative and determined
- Good communication skills
- Particularly practical and solution-oriented way of working
- Traveling

Experience

- Commercial or technical training
- Experience (3-4 years) in the sales area (ideally in the IT service area)
- Personal IT network ideal

What we can offer you...

- Working in a successful, international and innovative security company
- Very varied and expandable area of responsibility
- Particularly good working atmosphere
- Very good development opportunities
- Exciting thematic area
- Company cell phone, company laptop, employee events and much more

Additional information: A monthly base salary of EUR 3.048 gross on a full-time basis is planned for this position. Depending on your qualifications and experience, we offer an overpayment in line with the market as well as additional premiums.

Begginning of employment
any time

Working Hours
40hrs/week

Competence
Sales

Job Location
Vienna, Linz, Wr. Neustadt

Bewerbung
Your contact: Christine Teichert, BA. For further questions please get in touch at career@sec-consult.com or +43 1 890 30 430.

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